



**BEYOND EXCELLENCE
NATIONAL SALES NETWORK
CONFERENCE & CAREER FAIR
2026 AUGUST 12-14
WASHINGTON, DC | MARRIOTT MARQUIS**

Updated: 4/15/26

Wednesday, August 12, 2026

8:00am – 7:00pm	Registration and Information Desk
10:00am – 10:45am	Master Class # 1: How to Convert Your Bonus Payouts To \$1 Million Dollars
10:00am – 10:45am	Master Class # 2: Designing a Career That Serves Your Life
11:00am – 11:45am	Master Class # 3: Selling in Flow: Performing Under Pressure When It Matters Most
	Master Class #4: AI Strategic Fluency for the Modern Workforce
11:00am – 12:00pm	Young Professionals Lounge (Sponsored By: Stryker)
11:00am – 3:00pm	Young Professionals Mid-Day Mingle (Sponsored By: Stryker)
11:30am – 12:30pm	
11:30am – 1:00pm	Lunch On Your Own
1:00pm – 1:30pm	Opening Ceremony
1:30pm – 1:45pm	Special Presentation
1:45pm – 2:00pm	General Session Speaker # 2
2:00pm – 2:15pm	VP Panel Sponsor Keynote Speaker # 1 (Sponsored By: Grainger)
2:15pm – 3:15pm	VP Panel # 1
3:30pm – 4:30pm	NSN Members Reception Featuring Fireside Chat with David Richardson & Amira Richardson
5:30pm – 6:00pm	Awards Reception
6:00pm – 7:15pm	Awards Program
7:30pm – 10:00pm	Corporate Hospitality Suites
10:30pm – 1:00am	Chapter Suites

Thursday August 13, 2026

8:00am – 7:00pm	Registration and Information Desk
8:00am – 9:45am	NSN Members ONLY – Critical Interview Skills/Career Fair Opportunities
9:00am – 10:00am	Continental Breakfast (Sponsored By: AbbVie, Grainger)
9:00am – 3:00pm	Young Professionals Lounge (Sponsored By: Stryker)
9:00am – 5:00pm	Sponsor Private Interviews (Convention Center)
9:00am – 9:45am	Workshop: Session # 1
9:00am – 9:45am	Workshop: Sales Professionals # 1
9:00am – 9:45am	Workshop: Future Sales Managers # 1
9:00am – 9:45am	Workshop: Current Sales Managers # 1
9:00am – 9:45am	Workshop: Career Development Strategies # 1 (Sponsored By: Stryker)
9:00am – 9:45am	Workshop: Entrepreneurs # 1
10:00am – 10:15am	VP Panel Sponsor Keynote Speaker # 2
10:15am – 11:00am	VP Panel # 2
11:00am – 11:45am	Keynote Speaker: Damola Adamolekun
12:00pm – 1:00pm	Lunch & Learn Sessions
12:00pm – 5:00pm	Private Interviews (Convention Center)
12:00pm – 1:00pm	Career Fair – NSN Members ONLY (Convention Center)
1:00pm – 5:00pm	Career Fair (Convention Center)
1:30pm – 2:10pm	Leadership Skill Session: Damola Adamolekun, CEO, Red Lobster (VIP Invite ONLY)

1:30pm – 2:15pm	Workshop: Session # 2
1:30pm – 2:15pm	Workshop: Sales Professionals # 2
1:30pm – 2:15pm	Workshop: Future Sales Managers # 2
1:30pm – 2:15pm	Workshop: Current Sales Managers # 2
1:30pm – 2:15pm	Workshop: Career Development Strategies # 2 (Sponsored By: Stryker)
1:30pm – 2:15pm	Workshop: Entrepreneurs # 2
2:30pm – 3:00pm	Damola Adamolekun Photos on Career Fair floor
2:30pm – 5:00pm	Career Fair Floor Social (FREE GIVEAWAYS)
5:30pm – 6:30pm	Sponsor Happy Hour
6:00pm – 7:00pm	Young Professionals – Meet Before the Suites (Sponsored By: Stryker)
6:30pm – 7:00pm	Conference Break
7:00pm – 10:00pm	Corporate Hospitality Suites
10:00pm – 1:00am	Chapter Suites

Friday, August 14, 2026

8:30am – 9:30am	Continental Breakfast (Sponsored By: AbbVie)
9:00am – 5:00pm	Registration and Information Desk
9:00am – 10:00am	Young Professionals Breakfast (Convention Center)
9:00am – 2:00pm	Young Professionals Lounge (Sponsored By: Stryker)
9:00am – 2:00pm	Career Fair & Private Interviews (Convention Center)
9:00am – 9:30am	Career Fair Floor Learning Session #1
10:00am – 10:30am	Career Fair Floor Learning Session #2
11:00am – 11:30am	Career Fair Floor Learning Session #3
11:30am – 1:30pm	Lunch / Networking On The Career Fair Floor
2:00pm – 2:45pm	Workshop: Session #3
2:00pm – 2:45pm	Workshop: How To Preserve Generational Wealth: Attorney Chanise Anderson
2:00pm – 2:45pm	Workshop: Sales Professionals #3
2:00pm – 2:45pm	Workshop: Current Sales Managers #3
2:00pm – 2:45pm	Workshop: Career Development Strategies #3 (Sponsored By: Stryker)
3:00pm – 3:15pm	Featured Speaker # 1
3:15pm – 3:30pm	Featured Speaker # 2
3:30pm – 3:45pm	Keynote Speaker Sponsor Presentation
3:45pm – 4:30pm	Keynote Speaker: Taraji P. Henson
5:00pm – 6:00pm	Taraji P. Henson Photos
5:00pm – 7:00pm	Conference Farewell

Agenda Subject to Change Without Notice / NO REFUNDS, EXCHANGE or TRANSFERS

Please Note:

The above agenda subjects are “place holders” for the actual session subjects to follow.
Sessions highlighted in blue are designed for the Young Professionals Track.