



**BEYOND EXCELLENCE
NATIONAL SALES NETWORK
CONFERENCE & CAREER FAIR
2026 AUGUST 12-14
WASHINGTON, DC | MARRIOTT MARQUIS**

Wednesday, August 12, 2026

8:00am - 7:00pm	Registration and Information Desk
9:00am – 10:00am	First Time Conference Attendees
10:30am – 11:30am	Master Class # 1: How To Convert Your Bonus Payouts To \$1 Million Dollars
10:30am – 11:30am	Master Class # 2: Designing a Career That Serves Your Life
10:30am – 11:30am	Master Class # 3: Selling in Flow: Performing Under Pressure When It Matters Most
	Master Class #4: Bethanie Nanami
11:00am – 12:00pm	Young Professionals Mid-Day Mingle
11:30am – 12:30pm	
11:30am – 1:00pm	Lunch On Your Own
1:00pm – 1:30pm	Opening Ceremony
1:30pm – 1:45pm	General Session Speaker # 1
1:45pm – 2:00pm	General Session Speaker # 2
2:00pm – 2:15pm	VP Panel Sponsor Keynote Speaker # 1
2:15pm – 3:15pm	VP Panel # 1
3:30pm – 4:30pm	NSN Members Only Reception
5:30pm – 6:00pm	Awards Program Reception
6:00pm – 7:15pm	Awards Program (includes chapter president introductions)
7:30pm – 10:00pm	Corporate Suites
10:30pm – 1:00am	Chapter Suites

Thursday August 13, 2026

8:00am - 7:00pm	Registration and Information Desk
9:00am - 3:00pm	Young Professionals Lounge (Sponsored By: Stryker)
9:00am - 10:00am	Continental Breakfast
9:00am – 5:00pm	Sponsor Private Interviews (Convention Center)
9:00am – 9:45am	Workshop: Women's ONLY Session # 1
9:00am – 9:45am	Workshop: Sales Professionals # 1
9:00am – 9:45am	Workshop: Future Sales Managers # 1
9:00am – 9:45am	Workshop: Current Sales Managers # 1
9:00am – 9:45am	Workshop: Career Development Strategies # 1
9:00am – 9:45am	Workshop: Entrepreneurs # 1
10:00am – 10:15am	VP Panel Sponsor Keynote Speaker # 2
10:15am – 11:00am	VP Panel # 2
11:00am – 11:45am	Keynote Speaker: #1
12:15pm – 1:00pm	Damola Adamolekun, CEO, Red Lobster – VIP Lunch (Invite ONLY)
12:00pm – 1:00pm	Lunch & Learn Sessions
1:30pm – 2:10pm	Leadership Skill Session: Damola Adamolekun, CEO, Red Lobster (VIP Invite ONLY)
12:00pm – 1:00pm	Career Fair – NSN Members ONLY
1:00m – 5:00pm	Career Fair (convention center)
1:30pm – 2:15pm	Workshop: Women's ONLY Session # 2

