

Updated 5/7/2025

**Please Note: Agenda Subject to Change / NO REFUNDS, EXCHANGES or TRANSFERS**

## DAY 1 | Tuesday, August 5

8:00am – 9:00am	Harvard Session Registration ONLY
5:00pm – 10:00pm	Registration and Information Desk
9:00am – 5:00pm	Workshop: Harvard University Strategic Sales Management Certificate *
7:00pm – 10:00pm	Opening Reception
10:00pm – 11:59pm	Founders Private After Glow (By Private Invite ONLY)
10:00pm – 11:59pm	NSN Young Professionals Suite (By Private Invite ONLY)
10:00pm – 11:59pm	Chapter Suites (By Private Invite ONLY)

## DAY 2 | Wednesday, August 6, 2025

9:00am – 10:00am	Continental Breakfast
8:00am - 3:00pm	Workshop: Harvard University Strategic Sales Management Certificate *
8:00am - 7:00pm	Registration and Information Desk
<b>10:30am – 11:30am</b>	<b>Master Class: A Plan To Break Into Tech Sales (Kayla Burk)</b>
<b>10:30am – 11:30am</b>	<b>Master Class: Building Generational Wealth (Antwone Harrison)</b>
<b>10:30am – 11:30am</b>	<b>Master Class: Sales Hack – Conflict Resolution (Linda Clemons)</b>
<b>10:30am – 11:30am</b>	<b>Master Class: Alternative Careers For Sales Professionals</b>
11:30am – 1:00pm	Lunch On Your Own
1:00pm – 1:15pm	The SALES Conversation Beyond The Words (Linda Clemons)
1:15pm – 1:30pm	Careers In Venture Capital Managed Firms (Michael DuBose)
1:30pm – 1:45pm	VP Panel Sponsor Keynote Speaker
1:45pm – 2:45pm	VP Panel #1
<b>2:45pm - 3:00pm</b>	<b>NETWORKING BREAK</b>
3:00pm – 3:30pm	Featured Speaker #1: Embracing AI (Bethanie Nonami)
<b>3:30pm – 4:30pm</b>	<b>Keynote # 1: Van Jones</b>
4:30pm – 5:30pm	Keynote Speaker Photo Reception
6:00pm – 6:15pm	Opening Ceremony
6:15pm – 7:15pm	Awards Program
7:30pm - 10:30pm	Corporate Suites
10:30pm – 2:00am	Chapter Suites (By Private Invite ONLY)
10:30pm – 2:00am	NSN Young Professionals Suite (By Private Invite ONLY)

## DAY 3 | Thursday August 7, 2025

8:00am - 6:00pm	Registration and Information Desk
8:30am – 9:00am	Morning MOVEMENT: Line Dancing
8:30am – 9:30am	Continental Breakfast
9:00am – 1:00pm	Interviews Start
9:30am - 10:30am	Workshop: Women's ONLY Session # 1
9:30am – 10:30am	Workshop: AI For Sales Professionals # 1
9:30am - 10:30am	Workshop: Future Sales Managers # 1
9:30am – 10:30am	Workshop: Current Sales Managers # 1 ( <b>Sponsor by BD</b> )
9:30am -10:30am	Workshop: Career Development Strategies # 1
9:30am - 10:30am	Workshop: Entrepreneurs # 1
<b>11:00am – 12:00pm</b>	<b>Master Class: Interview Skills (Krista Witherspoon)</b>
10:45am – 11:00am	Featured Speaker # 2
<b>11:00am–11:45am</b>	<b>Keynote Speaker # 2: Daymond John</b>
12:00pm -1:00pm	Lunch & Learn Sessions
<b>12:30PM – 1:00pm</b>	<b>MEMBERS ONLY EARLY CAREER FAIR ACCESS</b>
1:00pm – 2:00pm	Keynote Speaker Photos on Career Fair Floor
1:00pm - 5:00pm	Career Fair & Interviews
1:30pm - 2:30pm	Workshop: Women's ONLY Session # 2 ( <b>Sandra Douglas Morgan</b> )
1:30pm - 2:30pm	Workshop: Sales Professionals # 2
1:30pm – 2:30pm	Workshop: Future Sales Managers # 2
1:30pm - 2:30pm	Workshop: Current Sales Managers # 2 ( <b>Sponsored by BD</b> )
1:30pm - 2:30pm	Workshop: Career Development Strategies # 2
1:30pm - 2:30pm	Workshop: Entrepreneurs # 2
2:45pm – 3:00pm	VP Panel Sponsor Keynote Speaker
3:00pm – 4:00pm	VP Panel #2
<b>4:30pm – 6:00pm</b>	<b>NSN Happy Hour</b>
4:30pm – 5:30pm	Sales Executive Leadership (Invite ONLY) ( <b>Sandra Douglass Morgan</b> )
5:30pm – 6:00pm	Sales Executive Leadership Reception (Invite ONLY)
7:00pm - 10:00pm	Corporate Hospitality Suites
10:00pm – 2:00am	Chapter Suites (By Private Invite ONLY)
10:00pm – 2:00am	NSN Young Professionals Suite (By Private Invite ONLY)

## DAY 4 | Friday, August 8, 2025

6:45am – 7:45am	Morning Workout: Hosted By the Fontainebleau
9:00am – 10:00am	NSN Young Professionals Leadership Breakfast (Invite ONLY)
9:00am – 5:00pm	Registration and Information Desk
9:00am – 10:00am	Continental Breakfast
<b>9:00am – 10:00am</b>	<b>Master Class: Interview Skills (Krista Witherspoon)</b>
9:00am - 3:00pm	Career Fair & Private Interviews
10:00am – 11:00am	Workshop: Build Wealth: Step # 1 Select The Right Partner

10:00am – 11:00am	Workshop: Women ONLY Session # 3
10:00am – 11:00am	Workshop: Sales Professionals # 3
10:00am – 11:00am	Workshop: Current Sales Managers # 3 <b>(Sponsored by BD)</b>
10:00am – 11:00am	Workshop: Career Development Strategies # 3
10:00am – 11:00am	Workshop: AI For Sales Professionals # 2
<b>12:00pm – 1:00pm</b>	<b>Lunch / Networking On The Career Fair Floor</b>
2:00pm – 2:45pm	Workshop: Women ONLY Session # 4
2:00pm - 2:45pm	Workshop: Build Wealth: Step # 1 Select The Right Partner
2:00pm - 2:45pm	Workshop: Sales Professionals # 4
2:00pm - 2:45pm	Workshop: Current Sales Managers # 4 <b>(Sponsored by BD)</b>
2:00pm - 2:45pm	Workshop: Career Development Strategies # 4
3:00pm - 3:30pm	Featured Speaker # 3
3:30pm – 3:45pm	Featured Speaker # 4
4:45pm – 4:00pm	Sponsor Presentation
<b>4:00pm - 5:00pm</b>	<b>Keynote Speaker # 3</b>
5:00pm – 6:30pm	Keynote Speaker Photos
5:00pm – 7:00pm	Farewell Reception
10:00pm – 2:00am	Chapter Suites (By Private Invite ONLY)
10:00pm – 2:00am	NSN Young Professionals Suite (By Private Invite ONLY)

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*\* The Harvard Strategic Sales Management Certificate requires an application/acceptance.*