

NSN Professional Conference
**Strategies For
 Success in the
 Digital Age** 
AUGUST 5 - 8, 2025
 FontaineBleau | Las Vegas

Updated 3-19-25

TIME

FUNCTION

Tuesday, August 5

8:00am – 9:00am	Harvard Session Registration
9:00am – 5:00pm	Workshop: Harvard University Strategic Sales Management Certificate
7:00pm – 10:00pm	Opening Reception
10:00pm – 11:59pm	Founders Private After Glow (Invite ONLY)
10:00pm – 11:59pm	NSN Young Professionals Suite (NSNYP)
10:00pm – 11:59pm	Chapter Suites

Wednesday, August 6, 2025

8:00am - 3:00pm	Workshop: Harvard University Strategic Sales Management Certificate*
8:00am - 7:00pm	Registration and Information Desk
10:30am – 11:30am	Master Class: A Plan To Break into Tech Sales
10:30am – 11:30am	Master Class: Building Generational Wealth
10:30am – 11:30am	Master Class: Deploying AI In the Sales Process
11:30am – 1:00pm	Lunch On Your Own
1:00pm – 1:15pm	The SALES Conversion Beyond The Words: Linda Clemons
1:15PM – 1:30pm	Careers In Venture Capital Managed Firms: Michael DuBose
1:30pm – 1:45pm	VP Panel Sponsor Keynote Speaker
1:45pm – 2:45pm	VP Panel # 1
2:45pm - 3:00pm	NETWORKING BREAK
3:00pm – 3:30pm	Featured Speaker #1: The Future AI & Why You Need To Embrace This Change
3:30pm – 4:30pm	Keynote #1: Van Jones
4:30pm – 5:30pm	Keynote Speaker Photo Reception
6:00pm – 6:15pm	Opening Ceremony
6:15pm – 7:15pm	Awards Program
7:30pm - 10:30pm	Corporate Suites
10:30pm – 2:00am	Chapter Suites
10:30pm – 2:00am	NSN Young Professionals Suite (NSNYP)

Thursday August 7, 2025

8:00am - 6:00pm	Registration and Information Desk
8:30am – 9:00am	Morning Movement: Line Dancing with "Cupid," creator of the "Cupid Shuffle" and "Flex"
9:00am - 10:00am	Continental Breakfast
9:00am – 1:00pm	Private Interviews
9:30am - 10:15am	Workshop: Women's ONLY Session # 1
9:30am – 10:15am	Workshop: Sales Professionals # 1
9:30am - 10:15am	Workshop: Future Sales Managers # 1
9:30am – 10:15am	Workshop: Current Sales Managers # 1 (Sponsor: BD)
9:30am -10:15am	Workshop: Career Development Strategies # 1
9:30am - 10:15am	Workshop: Entrepreneurs # 1
10:45am – 11:00am	Featured Speaker # 2
11:00am–11:45am	Keynote Speaker # 2: Daymond John
12:00pm -1:00pm	Lunch & Learn Sessions
12:30PM – 1:00PM	MEMBERS ONLY EARLY CAREER FAIR ACCESS

NOTE: This schedule is subject to change at any time.

1:00pm – 2:00pm	Keynote Speaker Photos on Career Fair Floor
1:00pm - 5:00pm	Career Fair & Interviews
1:30pm - 2:30pm	Workshop: Women’s ONLY Session # 2
1:30pm - 2:30pm	Workshop: Sales Professionals # 2
1:30pm – 2:30pm	Workshop: Future Sales Managers # 2
1:30pm - 2:30pm	Workshop: Current Sales Managers # 2 (Sponsor: BD)
1:30pm - 2:30pm	Workshop: Career Development Strategies # 2
1:30pm - 2:30pm	Workshop: Entrepreneurs # 2
2:45pm – 3:00pm	VP Panel Sponsor Keynote Speaker
3:00pm – 4:00pm	VP Panel #2
4:30pm – 6:00pm	NSN Happy Hour
4:30pm – 5:30pm	Sales Executive Leadership (Invite ONLY)
5:30pm – 6:00pm	Sales Executive Leadership Reception (Invite ONLY)
7:00pm - 10:00pm	Corporate Hospitality Suites
10:00pm – 2:00am	Chapter Suites
10:00pm – 2:00pm	NSN Young Professionals Suite (NSNYP)

TIME	FUNCTION
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Friday, August 8, 2025	
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6:45am – 7:45am	Morning Workout: Hosted By the Fontainebleau
8:30am – 9:30am	Early Career Development Leadership Breakfast (Invite ONLY)
9:00am - 5:00pm	Registration and Information Desk
9:00am – 10:00am	Sponsor Breakfast (3)
9:00am – 10:00am	Continental Breakfast
9:00am - 3:00pm	Career Fair & Private Interviews
10:00am-10:45am	Workshop: Personal Development # 1
10:00am – 10:45am	Workshop: Women ONLY Session # 3
10:00am – 10:45am	Workshop: Sales Professionals # 3
10:00am - 10:45am	Workshop: Current Sales Managers # 3 (Sponsor BD)
10:00am – 10:45am	Workshop: Disrupt Yourself or Be Disrupted (Nicky Verd)
12:00pm – 1:00pm	Lunch / Networking On The Career Fair Floor
2:00pm – 2:45pm	Workshop: Women’s ONLY Session # 4
2:00pm - 2:45pm	Workshop: Personal Development # 2
2:00pm - 2:45pm	Workshop: Sales Professionals # 4
2:00pm - 2:45pm	Workshop: Current Sales Managers # 4 (Sponsor: BD)
2:00pm - 2:45pm	Workshop: Career Development Strategies # 3
3:00pm - 3:30pm	Featured Speaker # 3
3:30pm – 3:45pm	Featured Speaker # 4
4:45pm – 4:00pm	Sponsor Presentation
4:00pm - 5:00pm	<u>Keynote Speaker # 3: Shannon Sharpe</u>
5:00pm – 6:30pm	Keynote Speaker Photos
5:00pm – 7:00pm	Farewell Reception
10:00pm – 2:00am	Chapter Suites
10:00pm – 2:00am	NSN Young Professionals Suite (NSNYP)

Agenda Subject to Change Without Notice / NO REFUNDS, EXCHANGE or TRANSFERS

Please Note:

- The above agenda subjects are “place holders” for the actual session subjects to follow.
- The Harvard Strategic Sales Management Certificate requires an application/acceptance.