



Updated 1-22-25

TIME

FUNCTION

Tuesday, August 5

8:00am – 9:00am	Harvard Session Registration
9:00am – 4:00pm	Workshop: Harvard University Strategic Sales Management Certificate
7:00pm – 10:00pm	Opening Reception

Wednesday, August 6, 2025

8:00am - 3:30pm	Workshop: Harvard University Strategic Sales Management Certificate*
8:00am - 7:00pm	Registration and Information Desk
10:30am – 12:00pm	A Plan To Break into Tech Sales
10:30am – 12:00pm	Building Generation Wealth
10:30am - 12:00pm	Deploying A.I In the Sales Process
12:00pm – 1:30pm	Personal Development: Selecting Your Life Partner
2:00pm – 2:15pm	VP Panel Sponsor Keynote Speaker
2:15pm - 3:15pm	VP Panel #1
3:15pm – 3:30pm	Featured Speaker #1: Nicky Verd - Disrupt Yourself or Be Disrupted
3:30pm – 4:30pm	Keynote #1: Van Jones
4:30pm – 5:30pm	Keynote Speaker Photo Reception
6:00pm – 6:15pm	Opening Ceremony
6:15pm – 7:15pm	Awards Program
7:30pm - 10:30pm	Corporate Suites
10:30pm – 2:00am	Chapter Suites

Thursday August 7, 2025

8:00am - 6:00pm	Registration and Information Desk
8:30am – 9:00am	Morning Movement
9:00am - 10:00am	Continental Breakfast
9:00am – 1:00pm	Private Interviews
9:30am - 10:15am	Workshop: Women’s ONLY Session # 1
9:30am – 10:15am	Workshop: Sales Professionals # 1
9:30am - 10:15am	Workshop: Future Sales Managers # 1
9:30am – 10:15am	Workshop: Current Sales Managers # 1
9:30am -10:15am	Workshop: Career Development Strategies # 1
9:30am - 10:15am	Workshop: Entrepreneurs # 1
10:45am – 11:00am	Featured Speaker # 2
11:00am–11:45am	Keynote Speaker # 2: Daymond John
12:00pm -1:00pm	Lunch & Learn Sessions
1:00pm – 2:00pm	Keynote Speaker Photos on Career Fair Floor
1:00pm - 5:00pm	Career Fair & Interviews
1:30pm - 2:30pm	Workshop: Women’s ONLY Session # 2
1:30pm - 2:30pm	Workshop: Sales Professionals # 2
1:30pm – 2:30pm	Workshop: Future Sales Managers # 2
1:30pm - 2:30pm	Workshop: Current Sales Managers # 2
1:30pm - 2:30pm	Workshop: Career Development Strategies # 2

NOTE: This schedule is subject to change at any time.

1:30pm - 2:30pm	Workshop: Entrepreneurs # 2
2:45pm – 3:00pm	VP Panel Sponsor Keynote Speaker
3:00pm – 4:00pm	VP Panel #2
4:30pm – 6:00pm	NSN Happy Hour
4:30pm – 5:30pm	Sales Executive Leadership (Invite ONLY)
5:30pm – 6:00pm	Sales Executive Leadership Reception (Invite ONLY)
7:00pm - 10:00pm	Corporate Hospitality Suites
10:00pm – 2:00am	Chapter Suites

TIME	FUNCTION
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Friday, August 8, 2025	
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6:45am – 7:45am	Morning Workout: Hosted By the Fontainebleau
8:30am – 9:30am	Early Career Development Leadership Breakfast (Invite ONLY)
9:00am - 5:00pm	Registration and Information Desk
9:00am – 10:00am	Sponsor Breakfast (3)
9:00am – 10:00am	Continental Breakfast
9:00am - 3:00pm	Career Fair & Private Interviews
10:00am-10:45am	Workshop: Personal Development # 1
10:00am – 10:45am	Workshop: Women ONLY Session # 3
10:00am – 10:45am	Workshop: Sales Professionals # 3
10:00am - 10:45am	Workshop: Current Sales Managers # 3
10:00am – 10:45am	Workshop: Disrupt Yourself or Be Disrupted (Nicky Verd)
12:00pm – 1:00pm	Lunch and Learns
2:00pm – 2:45pm	Workshop: Women’s ONLY Session # 4
2:00pm - 2:45pm	Workshop: Personal Development # 2
2:00pm - 2:45pm	Workshop: Sales Professionals # 4
2:00pm - 2:45pm	Workshop: Current Sales Managers # 4
2:00pm - 2:45pm	Workshop: Career Development Strategies # 4
3:00pm - 3:30pm	Featured Speaker # 3
3:30pm – 3:45pm	Featured Speaker # 4
4:45pm – 4:00pm	Sponsor Presentation
4:00pm - 5:00pm	<u>Keynote Speaker # 3: Shannon Sharpe</u>
5:00pm – 6:30pm	Keynote Speaker Photos
5:00pm – 7:00pm	Farewell Reception
10:00pm – 2:00am	Chapter Suites

Agenda Subject to Change Without Notice / NO REFUNDS, EXCHANGE or TRANSFERS

NOTES:

The above agenda subjects are “place holders” for the actual session subjects to follow.

The Harvard Strategic Sales Management Certificate requires an application/acceptance.