

**TIME****FUNCTION****Tuesday, August 5****Updated 10-15-25**

7:00pm – 10:00pm

Opening Reception

8:00am – 9:00am

Harvard Session Registration

9:00am – 4:00pm

Workshop: Harvard University Strategic Sales Management Certificate

Wednesday, August 6, 2025

8:00am - 3:30pm

Workshop: Harvard University Strategic Sales Management Certificate*

11:00am - 7:00pm

Registration and Information Desk

10:00am – 12:00pm

A Plan To Break into Tech Sales

10:00am – 12:00pm

Building Generation Wealth

1:00pm - 2:00pm

Master Class: Deploying A.I In The Sales Process

1:00pm – 2:00pm

Master Class: How To Make President's Club

1:00pm – 2:00pm

Master Class: Negotiating Compensation

1:00pm – 2:00pm

Master Class: The Plan To Get Promoted (Millennials + Gen Z)

2:30pm - 3:00pm

VP Panel # 1

2:45pm – 3:30pm

Featured Speaker # 1: Disrupt Yourself or Be Disrupted / Nicky Verd

3:30pm – 4:30pm

Keynote #1: Van Jones

4:30pm – 5:30pm

Keynote Speaker Photo Reception

6:00pm – 6:15pm

Opening Ceremony

6:15pm – 7:15pm

Awards Program

7:30pm - 10:30pm

Corporate Suites

10:30pm – 2:00am

Chapter Suites

Thursday August 7, 2025

7:00pm – 8:00am

Morning Workout: Hosted By the Fontainebleau

9:00am - 10:00am

Continental Breakfast

8:00am - 6:00pm

Registration and Information Desk

9:00am – 1:00pm

Interviews Start

9:30am - 10:15am

Workshop: Women's ONLY Session # 1

9:30am – 10:15am

Workshop: Sales Professionals # 1

9:30am - 10:15am

Workshop: Future Sales Managers # 1

9:30am – 10:15am

Workshop: Current Sales Managers # 1

9:30am -10:15am

Workshop: Career Development Strategies # 1

9:30am - 10:15am

Workshop: Entrepreneurs # 1

10:45am – 11:00am

Featured Speaker # 2

11:00am–12:00pm

Keynote Speaker # 2: Daymond John

12:00pm -1:00pm

Lunch & Learn Sessions

1:00pm – 2:00pm

Keynote Speaker Photos on Career Fair Floor

1:00pm - 5:00pm

Career Fair & Interviews

1:30pm - 2:30pm

Workshop: Women's ONLY Session # 2

1:30pm - 2:30pm

Workshop: Sales Professionals # 2

1:30pm – 2:30pm

Workshop: Future Sales Managers # 2

1:30pm - 2:30pm	Workshop: Current Sales Managers # 2
1:30pm - 2:30pm	Workshop: Career Development Strategies # 2
1:30pm - 2:30pm	Workshop: Entrepreneurs # 2
3:00pm – 4:00pm	VP Panel #2
4:30pm – 5:30pm	Sales Executive Leadership (By Invite ONLY)
5:30pm – 6:00pm	Sales Executive Leadership Reception (By Invite ONLY)
4:30pm – 6:00pm	NSN Happy Hour
7:00pm - 10:00pm	Corporate Hospitality Suites
10:00pm – 2:00am	Chapter Suites

TIME	FUNCTION
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Friday, August 8, 2025	
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6:00am – 9:00am	Morning Workout: Hosted By the Fontainebleau
9:00am – 10:00am	Sponsor Breakfast (3)
9:00am – 10:00am	Continental Breakfast
9:00am - 3:00pm	Career Fair & Interviews
9:00am - 5:00pm	Registration and Information Desk
10:00am-10:45am	Workshop: Personal Development # 1
10:00am – 10:45am	Workshop: Women ONLY Session # 3
10:00am – 10:45am	Workshop: Sales Professionals # 3
10:00am - 10:45am	Workshop: Current Sales Managers # 3
10:00am – 10:45am	Workshop: Disrupt Yourself or Be Disrupted (Nicky Verd)
12:00pm – 1:00pm	Lunch and Learns
2:00pm – 2:45pm	Workshop: Women’s ONLY Session # 4
2:00pm - 2:45pm	Workshop: Personal Development # 2
2:00pm - 2:45pm	Workshop: Sales Professionals # 4
2:00pm - 2:45pm	Workshop: Current Sales Managers # 4
2:00pm - 2:45pm	Workshop: Career Development Strategies # 3
3:00pm - 3:30pm	Featured Speaker # 3
3:30pm – 4:00pm	Featured Speaker # 4
4:00pm - 5:00pm	Keynote Speaker # 3: Shannon Sharpe
5:00pm – 6:30pm	Keynote Speaker Photos
5:00pm – 7:00pm	Farewell Reception
10:00pm – 2:00am	Chapter Suites

Agenda Subject to Change Without Notice / NO REFUNDS, EXCHANGE or TRANSFERS

NOTES:

The above agenda subjects are “place holders” for the actual session subjects to follow.

The Harvard Strategic Sales Management Certificate requires an application/acceptance.